



Farm Succession Program

Teton Regional Land Trust,
in partnership with
American Farmland Trust

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Who is Teton Regional Land Trust?

- Located in Driggs and cover Teton, Madison, Jefferson, Fremont, Bonneville, and Clark counties. And small parts of Teton County, WY
- 35-year anniversary in 2025
- First accredited land trust in Idaho in 2008



Who is Teton Regional Land Trust?

- Protected over 42,000 acres of land, in concert with landowners and partners
 - 26,336 acres in 135 conservation easements
 - 236 acres owned by TRLT
 - Over 38 miles of the Teton, South Fork, and Henry's Fork rivers conserved



Land Transfer Navigators Program



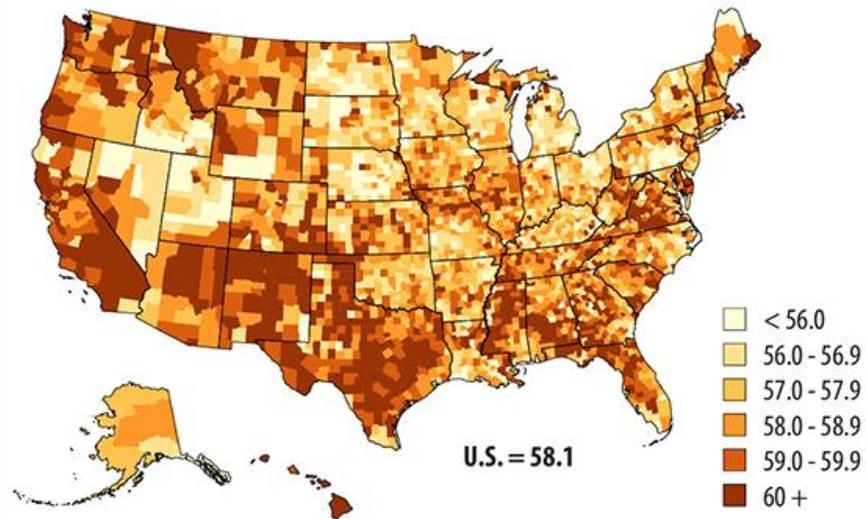
- Through AFT, with support from USDA Natural Resource Conservation Service
- Goal: dramatically increase transfer of farm and ranch land to new generation of producers
- Four-year program, \$25,000 annually
- AFT provides training as well as technical and financial assistance

Why is this important?

Average Age Continues to Rise

The average age of all U.S. farm producers in 2022 was 58.1 years, up 0.6 years from 2017, continuing a long-term trend of aging in the U.S. producer population. Producers also tend to be experienced; they have been farming an average of 23.4 years.

Average Age of Producers by County, 2022



On average, producers are older in southern states and younger in Midwestern states.

- Age of farmers, ranchers rising across country
- In next 20 years, 1/3 of US agricultural lands will change hands
- During transition, land vulnerable to development
- A succession plan for the business, property, and family helps ensure long-term viability

Impact to Idaho

- Between 2016 to 2023:
 - 64,860 acres transitioned out of working lands
 - 400 farms and ranches eliminated
 - \$40 million in revenue lost
 - Over 100 jobs lost
 - 14 square miles converted annually



Succession planning

- Transfer of land, business, and retirement/estate arrangements
- Can be emotional and overwhelming
- Involves many professionals: estate attorneys, financial advisor, tax planner, lender, mediator, insurance agent, realtor, appraiser, healthcare planning specialist



Why Teton Regional Land Trust?



- Our goal is to save agricultural land in Southeastern Idaho
- Land trusts in unique position to nurture relationships between farming generations
- AFT Navigators gives us the training and skills to assist in succession planning

What we have done

- Worked with individual families on succession plans
- Resource list on website/in office
- Presentation on soil health and farm succession planning
- Partnership with Idaho organizations
- A resource list of relevant professionals across region
- Planned workshop series – unsuccessful, but many lessons learned



2026 Goals

- Survey of operating landowners – COMPLETED
- Workshop for farmers and ranchers
- Provide individual support to families
- Speak at local events, raise awareness
- Create closer relationships among stakeholders/resources



Questions or comments?

Thank you!!

Feel free to email:
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